



INSTITUTE FOR JUSTICE

Wednesday, April 21, 2021

Assemblymember Robert Rivas
State Capitol
Sacramento, CA 95814

RE: Support for AB 1144

Dear Assemblymember Rivas:

On behalf of the **Institute for Justice and the following 46 California-based cottage food producers**, I am pleased to submit this letter in support of AB 1144. This important legislation will make a number of updates to California's cottage food laws. It will 1) allow cottage food operations (CFOs) to ship within the state through mailing services and third-party delivery services; 2) significantly increase the sales limit for CFOs; and 3) remove restrictions for Class B CFOs that do "indirect sales" in multiple counties.

California bans producers from mailing cottage food products, meaning CFOs are limited to customers they can reach in-person. During the COVID-19 pandemic, these restrictions on contactless delivery put producers and customers at risk. Many CFOs rely on in-person events (farmers markets, festivals, etc.) for the bulk of their sales, so the pandemic has negatively impacted them. Currently, 18 states allow in-state mail orders for cottage food products.

California limits producers' gross sales to \$50,000 annually. After deducting expenses, many home-based producers struggle just to make minimum wage, and those who have turned to home baking after finding themselves unemployed by the pandemic struggle to support their families. Currently, 29 states have no sales limit for cottage food products, and no other state restricts indirect sales between counties like California does.

These restrictions have little to do with health and safety. Shelf-stable foods like breads, cakes and jams are extremely safe and it is very rare for someone to get sick from eating these types of foods. Despite other states having fewer restrictions than California, there have not been any known or reported food safety issues related to a legal cottage food operation in any state.

AB 1144 will address these issues by:

- Allowing in-state delivery of products via mail order and other delivery services.
- Increasing the sales limit to \$75,000 for Class A CFOs and \$150,000 for Class B CFOs.
- Preventing Class B CFOs from needing a cottage food permit in multiple counties.

AB 1144 will provide a major and much needed update to California's cottage food law. Thank you again for your leadership on this important issue. Should you have any questions or concerns, or want to discuss further, I can be reached at bfallon@ij.org or (703) 682-8320.

Sincerely,

Brooke Fallon
Associate Director of Activism
Institute for Justice

And the following **46 California-based cottage food producers:**

O'Callaghan's
SPICED RUBS



1. **831Bakeshop**
Kara Loupe
kloupe@gmail.com
2. **A Perfect Afternoon**
Jamie Colvert
aperfectafternoontea@gmail.com
3. **Alice's Chocolates**
Alice Johnson
mathamr@yahoo.com
4. **Angie's Kitchen Addiction**
Angela Young
angieskitchenaddiction@gmail.com

5. **Apron Warrior**
Carolann Lucian
carolann@apronwarrior.com
6. **As You Wish Confections**
Elizabeth Wilton
AsYouWishConfections@gmail.com
7. **B Sweet Homemade Treats**
Brenda McFarlane
Bsweethomemade@gmail.com
8. **Bake My Day**
Nancy Pace
bakemydayrc@yahoo.com
9. **Baked and Nourished**
Amy Gragnolati
acbishara@gmail.com
10. **Bluebird Bakery**
Lisa McDaniel
Lisa@bluebirdbakery.net
11. **Cakies' Bakes**
Caitlyn Bakheat
Cmhenderson89@gmail.com
12. **CC's**
Vicki
Vpruner@gmail.com
13. **Cezaine**
Erika Del Rosario-Inamdar
Erika@cezaine.com
14. **City Gal Bakeshop**
Elizabeth Ihidoy
Elizabeth.Ihidoy@gmail.com
15. **Crabill Candy**
David Crabill
david@crabillcandy.com
16. **Cravings by Peaches**
Peaches Aguirre
peaches@cravingsbypeaches.com
17. **Crumbles Bakery**
Stephanie Flora
stephanie@eatcrumbles.com
18. **Delectables**
Laura Pellowski
info@delectablesonline.com
19. **Ever After Bakery**
Wendy Ramirez
everafterbakery@yahoo.com
20. **Festive Bites**
Supriya Jain
supriyacr@gmail.com
21. **Fi and Me Baking Company**
Laurel Rios
Laurel@fiandmebakingco.com
22. **Holly Pops**
Holly Castleman
Treatsbyhollypops@gmail.com
23. **Huda's Oriental Kitchenette**
Huda Abou Nada
Huda.oriental.k@gmail.com
24. **Hungry Monkey Eats**
Jeff Tappenden
Hungrymonkeyeats@gmail.com
25. **Janine's Kitchen**
Janine Wright
wrightjanine@ymail.com
26. **Kathy's Kernels**
Kathy A Sing
imkathysing@gmail.com
27. **La Llorona Bakes LLC**
Adriana De Casas
lalloronabakes@gmail.com
28. **La Lune Bakeshop**
Jordan
Jordansolomon107@gmail.com

29. **Layers of Sweetness**
Leana
Layersofsweetness@gmail.com
30. **McOven Home Bakery**
Brittany McKnight
mcovenhomebakery@gmail.com
31. **Nat's Jam**
Natalie Stone
nattymay74@gmail.com
32. **Navin Foods**
Neil Prasad
Navinfoods@yahoo.com
33. **Nicole's Artisanal Bakery**
Nicole Young Cramer
cookiecakesbynicole@gmail.com
34. **O'Callaghan's Spiced Rubs**
Chris OCallaghan
ocallaghansrubs@gmail.com
35. **Oh SLO Good!**
Julie Kilburn
Oh.slo.good@gmail.com
36. **Over the Moon Shortbread**
Kathy Lieber
Kathy.lieber@gmail.com
37. **Plants Water Loce**
Majida Karim
mail@plantswaterlove.com
38. **Redwood Bakery**
Alicia Preston
apreston@gmail.com
39. **SAY Boulangerie**
Shu-Min Yin
say.boulangerie@gmail.com
40. **SnaZZy Sweets**
Sabrina Glaze
sabrinagcakes@gmail.com
41. **Sonoma Sourdough**
Michelle Finn
Blurbber@gmail.com
42. **Spice Expressions**
Charlotte Ramirez
SpiceExpressions@aol.com
43. **Sweet Shack**
Sarah Roman
strejo31@yahoo.com
44. **Sweet Violet Baking Company**
Cammie Moomey
Sweetvioletbaking@gmail.com
45. **The Mochi Oven**
Allison Yen
Allison.chen22@gmail.com
46. **The Sugar Glaze Oven**
Rhonda
Orders@thesugarglazeoven.com